

December 17, 2017

**Ohio Squirrels Water Polo Club**

Re: 2018 Club Dues Structure

Dear Current and Prospective Club Members:

I am pleased to present the 2018 Club Dues Structure.

First, all members must join **American Water Polo** to be able to participate with the Ohio Squirrels Water Polo Club.

Membership details are available on the website: [www.americanwaterpolo.org](http://www.americanwaterpolo.org). The cost for ages 23 and older is \$50, while for ages younger than 22 is \$40. This cost is not included in the Club Dues Structure.

***Below is our 2018 Dues Structure. For 2018, we have practice offerings 2 Wednesdays a month in both the 1<sup>st</sup> Session (Spring) and 3<sup>rd</sup> Session (Fall). We are still maintaining Wednesdays every week during the 2<sup>nd</sup> Session (Summer). To help keep your costs down for our membership, we have provided incentive programs and sponsorship opportunities that can benefit you as an individual member and the club. Please email [ohio.squirrels@gmail.com](mailto:ohio.squirrels@gmail.com) for any questions.***

**Annual Due Payments:**

Like last year, an option for paying dues on an annual basis is available. **Annual Due Payments** is available for those who want to take advantage of paying full dues for the entire calendar year. **Those who choose this receive 10% off (or \$40.00) their annual fee, admission into home tournaments in the spring & fall and admission into Lake Polo which is in August** The total amount due for annual dues payment is **\$360.00** Full amount must be submitted by January 31 to receive all incentives. **Payment can be made via check out to Ohio Squirrels Water Polo or via Paypal.com sent to [ohio.squirrels@gmail.com](mailto:ohio.squirrels@gmail.com). Payment can also be made via our Team Store at [www.ohiosquirrels.com](http://www.ohiosquirrels.com)**

**The Annual Due Payment Includes:**

10% Discount on Annual Dues

Access to all practices, scrimmages for the entire year

**Practice Value – Estimated 90 Practices a year - \$4.00 per practice**

Admission to Nutty Invitational (February) - \$25.00 Value

Admission to Lake Polo (August) - \$10.00 Value

Admission to Harvest Classic (October) - \$25.00 Value (tentative)

**Individual Session Dues:**

Members may choose to pay for each session separately. Club Dues are divided into three (3) sessions, each of which cost \$130.00. The items listed above (Invites, Lake Polo) are additional fees. We are creating an even greater incentive for members to pay for the entire year (above) v. per session. The Individual Session Dues is divided as follows:

**I. Spring Session: January – May**

\$130.00 per Member

\$100.00 – College Rate

Practices during the Spring Session are located at the St. Xavier High School, Powel Crosley YMCA & University of Cincinnati

Sundays – 10am – 12pm at one of the pools above

Wednesday – 9pm – 1030pm at St. Xavier High School – these will be 2x a month

Home Invitational - Nutty Invite – February - Fee - \$25.00

There will be scrimmages with local clubs setup throughout the session.

**II. Summer Session: June – August**

\$130.00 per Member

\$100.00 – College Rate

Practices during the Summer Session are located at the Evendale Recreation Center & Powel Crosley YMCA

Sunday, 10am – 12pm – Powel Crosley YMCA or Evendale Recreation Center

Wednesday, 9pm -11pm – Evendale Recreation Center

Nutty Rumbles (organized scrimmages) during each month of the summer

Lake Polo – August – Fee - \$10.00

### **III. Fall Session: September – December**

\$130.00 per Member

\$100.00 – College Rate

Practices during the Spring Session are located at the St. Xavier High School, Powel Crosley YMCA & University of Cincinnati

Sundays – 10am – 12pm at one of the pools above

Wednesday – 9pm – 1030pm at St. Xavier High School – these will be 2x a month

Home Invitational - Harvest Classic Invite - October Fee - \$25.00 (This is a tentative tournament)

There will be scrimmages with local clubs setup throughout the session.

***For major holidays such as Memorial Day Weekend, 4<sup>th</sup> of July and Labor Day, we will not be having practice.***

***Practice Days, Times and Locations are Subject to Change. For outdoor practices, if weather becomes an issue, we will be communicating whether practice is on or not via email, Facebook and Twitter.***

### **Annual v. Single Session Savings:**

Annual Membership - \$360.00

3 Individual Sessions plus 2 tournaments/lake polo - \$450.00

2 Individual Sessions plus 2 tournaments/lake polo - \$320.00

***By signing up for an Annual Membership, you are saving \$90.00 for the entire year (20%)***

### **Half Session Dues:**

If a member believes you can only attend practices up until mid-way or after the mid-way through the end session, you can take the half dues option of \$65.00. For college students, the rate will be \$50.00 for half of a session.

### **Sponsorship – Incentive Program:**

To help reduce the expenses of our club, we have initiated a Sponsorship – Incentive Program. If you as a member bring on a sponsor for the club in 2018, you get 25% of the total sponsorship toward your own personal dues. For example, if you get a company to sponsor \$100.00, \$25.00 goes toward your membership fees. Please email Adam Gunn for a copy of the sponsorship letter. We are organized and operating as a 501c7 tax exempt organization. You are limited to \$360.00 toward your 2018 Dues.

### **Individual – Sponsorship Program:**

Another way a member can help contribute to the team is by purchasing a new water polo ball, decorating it and returning it to the club. Anyone can decorate the ball and with any color. This can be an ongoing reminder of the support we get both from members and members' families. This can be done anytime throughout the year. A new water polo ball is \$35.00.

### **New Member Recruiting – Incentive Program:**

We greatly value new members joining our club. Any new member recruited by a current member on the club will be rewarded with a referral bonus. If that new member signs up for a session or an entire year, the current member receives 20% of the fee they paid. If a member signs up for 1 session (\$130), the current member receives \$26 back on their membership dues. Recruited members must be brand new members of the club and have no history of paying OSWPC dues in the past.

### **Club Fundraising Events:**

Throughout the year, we will be having club fundraising events in which we will partner with local restaurants. Please keep a look out for when and where these events are.

### **New Members:**

New members are always welcome to join the Club. New members are permitted to try out the club for three (3) practices before dues payment is obligated.

### **Away Tournament Dues:**

Tournaments fees are charged to cover the cost of admissions into a tournament. The cost the Club assumes ranges from \$250 to \$500 depending on the tournament. Each attendee will share the cost of the tournament which usually ranges from \$25 to \$35. These fees do not include fuel, lodging or food.

***If you have any questions or would like to discuss any of the above details, please don't hesitate to contact me at the information below. The Club looks forward to your participation. If there are any questions, please email***

***[ohio.squirrels@gmail.com](mailto:ohio.squirrels@gmail.com)***