

December 20, 2019

Ohio Squirrels Water Polo Club

Re: 2020 Club Dues Structure

Dear Current and Prospective Club Members:

I am pleased to present the 2020 Club Dues Structure.

First, all members must join **American Water Polo** to be able to participate with the Ohio Squirrels Water Polo Club. Membership details are available on the website: www.americanwaterpolo.org. The cost for ages 23 and older is \$60, while for ages younger than 22 is \$50. This cost is not included in the Club Dues Structure.

Below is our 2020 Dues Structure. For 2020, we are planning to have practice on Sunday mornings and most every other Wednesday in the Spring and the fall. In the Summer, it will be every Sunday and Wednesday. We are utilizing Princeton HS on occasion, which increases our costs, which may cut down to the number of Wednesdays we have during that month. To help keep your costs down for our membership, we have provided incentive programs and sponsorship opportunities that can benefit you as an individual member and the club. Please email ohio.squirrels@gmail.com for any questions.

Annual Due Payments: \$385.00

Annual Due Payments is available for those who want to take advantage of paying full dues for the entire calendar year. **Those who choose this receive 13% off (or \$50.00) their annual fee, admission into home tournaments in the Spring Invite (Natty Invite - \$35.00) and a choice of one away tournament (Value - \$35.00).** The total amount due for annual dues payment is **\$385.00** Full amount must be submitted by January 31 to receive all incentives.

Payment can be made via check out to Ohio Squirrels Water Polo or via Paypal.com sent to ohio.squirrels@gmail.com. Payment can also be made via our Team Store at www.ohiosquirrels.com

The Annual Due Payment Includes:

10% Discount on Annual Dues

Access to all practices, scrimmages for the entire year

Practice Value – Estimated 75 Practices a year - \$5.13 per practice

Admission to Natty Invitational (February) - \$35.00 Value

Admission into One Away Tournament of Your Choice - \$35.00 Value

Individual Session Dues: \$145.00 (Member) or \$115.00 (College/High School)

Members may choose to pay for each session separately. Club Dues are divided into three (3) sessions, each of which cost \$145.00. The items listed above (Home Invites) are additional fees. We are creating an even greater incentive for members to pay for the entire year (above) v. per session. The Individual Session Dues is divided as follows:

I. Spring Session: January – May

\$145.00 per Member

\$115.00 – College Rate

Practices during the Spring Session are located at the Powel Crosley YMCA, University of Cincinnati & Princeton High School

Home Invitational - Natty Invite – February - Fee - \$35.00

There will be scrimmages with local clubs setup throughout the session.

II. Summer Session: June – August

\$145.00 per Member

\$115.00 – College Rate

Practices during the Summer Session are located at the Evendale Recreation Center & Powel Crosley YMCA

Natty Rumbles (organized scrimmages) during each month of the summer

III. Fall Session: September – December

\$145.00 per Member

\$115.00 – College Rate

Practices during the Spring Session are located at the Powel Crosley YMCA, University of Cincinnati & Princeton High School

There will be scrimmages with local clubs setup throughout the session.

For major holidays such as Memorial Day Weekend, 4th of July, Labor Day & Christmas, we will not be having practice. Practice Days, Times and Locations are Subject to Change. For outdoor practices, if weather becomes an issue, we will be communicating whether practice is on or not via email, Facebook and Twitter

Annual v. Single Session Savings:

Annual Membership - \$385.00

3 Individual Sessions plus 2 tournaments - \$505.00

2 Individual Sessions plus 2 tournaments - \$360.00

By signing up for an Annual Membership, you are saving \$120.00 for the entire year (23%)

Half Session Dues:

If a member believes you can only attend practices up until mid-way or after the mid-way through the end session, you can take the half dues option of \$75.00. For college students, the rate will be \$60.00 for half of a session.

Sponsorship – Incentive Program:

To help reduce the expenses of our club, we have initiated a Sponsorship – Incentive Program. If you as a member bring on a sponsor for the club in 2020, you get 25% of the total sponsorship toward your own personal dues. For example, if you get a company to sponsor \$100.00, \$25.00 goes toward your membership fees. Please email Adam Gunn for a copy of the sponsorship letter. We are organized and operating as a 501c7 tax exempt organization. You are limited to \$385.00 toward your 2020 Dues.

Individual – Sponsorship Program:

Another way a member can help contribute to the team is by purchasing a new water polo ball, decorating it and returning it to the club. Anyone can decorate the ball and with any color. This can be an ongoing reminder of the support we get both from members and members' families. This can be done anytime throughout the year. A new water polo ball is \$35.00.

New Member Recruiting – Incentive Program:

We greatly value new members joining our club. Any new member recruited by a current member on the club will be rewarded with a referral bonus. If that new member signs up for a session or an entire year, the current member receives 20% of the fee they paid. If a member signs up for 1 session (\$145), the current member receives \$29 back on their membership dues. Recruited members must be brand new members of the club and have no history of paying OSWPC dues in the past.

Club Fundraising Events:

Throughout the year, we will be having club fundraising events in which we will partner with local restaurants. Please keep a look out for when and where these events are.

New Members:

New members are always welcome to join the Club. New members are permitted to try out the club for three (2) practices before dues payment is obligated.

Away Tournament Dues:

Tournaments fees are charged to cover the cost of admissions into a tournament. The cost the Club assumes ranges from \$250 to \$500 depending on the tournament. Each attendee will share the cost of the tournament which usually ranges from \$25 to \$35. These fees do not include fuel, lodging or food.

If you have any questions or would like to discuss any of the above details, please don't hesitate to contact me at the information below. The Club looks forward to your participation. If there are any questions, please email

ohio.squirrels@gmail.com